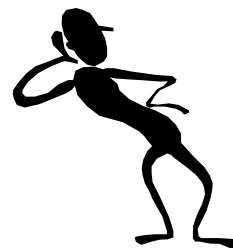


Test Your Listening Habits



Here is a short test that will give you an idea of your own listening habits:

When you're listening to someone,

- | | | |
|---|------------------------------|-----------------------------|
| Do you think about other things while you're keeping track of the conversation? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you think about what you're going to say next? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you listen with the intent to reply rather than with the intent to understand? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you break in with your own ideas before the other person has finished talking? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you listen primarily for facts rather than ideas? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you 'tune out' to things that you feel will be too difficult to understand? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you try to make it appear you're paying attention when you're not? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do certain words or phrases prejudice you so that you don't listen objectively? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do your thoughts turn to other things when you believe a speaker will have nothing particularly interesting to say? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Do you finish other people's sentences? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Can you tell from a person's appearance and delivery that he/she won't have anything important to say? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Are you easily distracted by outside sights and sounds? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

If you answered 'NO' to all of these questions, you are one of a kind! From an early age, most of us are taught to express ourselves to get our points across.

Very few of us are taught how to listen. Good listening habits can be learned.

If you would like to learn more about listening and asking questions and take your experience to a new level of awareness... find out how from my book, "How to Sell Network Marketing Without Fear, Anxiety or Losing your Friends". [Click here](#) for details or go to www.naturalselling.com/book.html